

Greater control over your financials, inventory and operations

Introducing Microsoft Dynamics
GP, a financial management
system that grows as you do.

GP
Microsoft
Dynamics

Microsoft Dynamics GP

Microsoft Dynamics GP is a completely flexible, scalable financial reporting solution that allows small and medium-sized businesses to work more efficiently, and with complete control over every aspect of the financial landscape. The way it should be.

Available on site or hosted in the cloud, Microsoft Dynamics GP delivers comprehensive out-of-the-box business management functionality, from operations management and financial management to supply chain management and project accounting.

By integrating Microsoft Dynamics GP with the systems you already use, you'll have one fully integrated, powerful system, giving you the time to concentrate on the stuff that really matters, and empowering you to make informed business decisions that ultimately lead to business success.



But what do our customers say?

With over 20 years' experience implementing ERP solutions, over 400 Dynamics GP customers, and as the largest Microsoft Dynamics GP Partner in Europe, it's fair to say we know what we're doing.

But don't just take our word for it... read what some of our customers have to say.



"We worked very closely with our m-hance consultant throughout the project. They were knowledgeable about the system and provided clear guidance on how Dynamics GP would be configured to meet our needs. Thanks to the expertise and dedication of the m-hance team, the go-live went ahead smoothly."

**Simon Wiseman, IT Specialist,
Information Commissioner's Office**



"Changing to Microsoft Dynamics GP with m-hance was a very successful move. We've seen major benefits since in areas such as field sales and information systems."

**Michael Sutton, Group Accountant,
Masters Golf**



Labpak

"We have quickly seen the benefits of Microsoft Dynamics GP in the form of reduced costs from better stock management and more efficient analysis of existing data."

**Nick Buxton, Managing Director,
P&R Labpak**



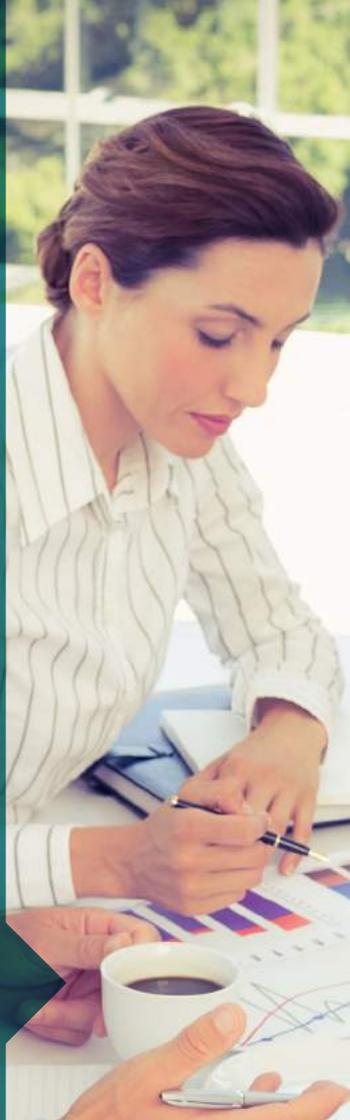
"You could ask almost any question of the m-hance team and could always guarantee an answer."

**Bernard Gaughan, Head of
Information Systems,
Concern Worldwide**

m-hance
with you all the way

Why Microsoft Dynamics GP?

The benefits and, most importantly, what they mean for you.



Microsoft Dynamics GP



Dynamics GP is a Microsoft solution. So, as you would expect, it works in complete harmony with Office 365, Excel, Outlook and every other Microsoft programme that your team uses. That means little training is required from the outset and that your staff can get on with their day-to-day tasks in no time at all.



With advanced reporting and analytical capabilities, you'll be able to easily and quickly produce powerful management reports that give you an informed overview of every financial factor, and ensure your business decisions are based on the latest information.



Seamless integration

Microsoft Dynamics GP has two-way integration capabilities removing the need to re-key information from third party software such as payroll, BACS membership and CRM software.



Web access

Wherever your team travels to, wherever your meeting's held, you can access financial information on the go by using Dynamics GP Web Client.

Dynamics GP Web Client allows you to experience Dynamics GP online via all popular web browsers. What's more, it works across virtually any platform so you can get the same powerful capabilities across most iOS, Android, and Windows devices.



Scalable

More than just small business accounting software, Dynamics GP's functionality is fully scalable, which makes it easy to start with only what you need now, and then adapt as your needs change. It's flexible, configurable, and designed to grow with you.



Real-time data

Access to the most up-to-date financial data when you need it to give you the full picture and to track performance and act with insight. Because what's happening now, informs tomorrow.



Supply chain functionality

Microsoft Dynamics GP easily meets your unique supply chain requirements without added complexity. With Dynamics GP, you gain better insight into your supply chain, as well as eliminating supply chain bottlenecks, increasing order accuracy and reducing costs.



Built-in workflows

Gain efficiencies, automate key business processes, increase staff productivity and drive accuracy with Microsoft Dynamics GP's flexible, built-in workflow.

Deployment decisions

Because Microsoft Dynamics GP is so flexible and scalable, we like to work closely with you to make sure that it is deployed and implemented in a way that best suits your needs and processes. That's just the way we do things.

Microsoft Dynamics GP can either be hosted traditionally on your premises or as a cloud managed service from m-hance, giving your entire team access to Dynamics GP on the go.

If you choose the cloud managed service, we will manage and support the environment including system monitoring, preventative maintenance and backups, leaving your team to focus on the things that make a difference. You'll only pay for what you need today, whilst retaining the agility and flexibility to meet the changing needs of tomorrow. And, with 99.9% uptime, you can feel safe in the knowledge that your systems are there when you need them.



Then what's Dynamics 365?

You may have heard that Microsoft has recently launched Dynamics 365 Business Edition. Dynamics 365 Business Edition is a cloud-only solution, available to SMEs looking to move their operations online.

Dynamics 365 Business Edition has been created to provide one single system that combines the functionality of ERP and CRM, along with specific, purpose-built apps for different business processes including Finance, Sales, Customer Service and Marketing.

The idea behind Dynamics 365 Business Edition is that by using one system and centralised area to collaborate, organisations will benefit from greater teamwork and productivity.

As part of Dynamics 365 Business Edition is Dynamics 365 for Financials, a comprehensive ERP solution designed to help SMEs manage their day-to-day operations.

Dynamics 365 for Financials lets you connect people and processes like never before. It makes ordering, selling, invoicing and reporting easier and faster, and helps boost efficiency through automated tasks and workflows - all from within familiar Office tools like Outlook, Word, and Excel.

Questions?

Q. So, is Microsoft Dynamics 365 for Financials a replacement for Microsoft Dynamics GP?

A. No, Microsoft Dynamics 365 for Financials is a completely new product offering. It is not a replacement, or even an upgrade, both are products in their own right. Microsoft Dynamics GP will still continue to be enhanced, supported and licensed to customers.

Q. What are the main differences between Dynamics 365 for Financials and Dynamics GP?

A. One of the main differences between Dynamics 365 for Financials and Dynamics GP is that Dynamics 365 for Financials is a cloud-only solution - an option that is beneficial for those that lack the hardware or IT support for an on-premises solution or that need to frequently scale up or down the number of users. Dynamics GP however, allows companies to keep their ERP solution on-premise, on their own servers if they wish, as well as having the option to be hosted in the cloud.

In terms of functionality, both offer similar rich accounting features and the ability to support multiple entities, currencies, languages and locations. However, Dynamics GP is an out-of-the-box ERP solution, with core financials at its heart, whereas Dynamics 365 for Financials allows you to increase and expand its functionality by acquiring different 'Microsoft AppSource' applications.

Both solutions deliver cost-efficiencies and improved operations, it just depends what best fits your business.

Q. So, if I am using Microsoft Dynamics GP I don't have to switch to Dynamics 365 for Financials?

A. No, it's all down to what works best for your business. If you currently use an on-premise Dynamics GP solution but want to move to the cloud, or want a more centralised, unified solution to manage all of your different business functions then Dynamics 365 for Financials may be an option that you look into. However, Dynamics GP is still an active product and will continue to be developed with new features and functionality added.

Q. But what if I want to move to Dynamics 365 for Financials ? Is this easy to do?

A. Yes. With over 20 years' experience implementing ERP solutions and supporting Microsoft Dynamics GP, we have both the technical know-how and the industry expertise to migrate you over to Dynamics 365 for Financials with ease.

Just get in touch with us today, and we can help get you started.

Why m-hance?

Dedication end-to-end.

Here at m-hance, we pride ourselves on having dedicated teams for dedicated tasks. That means there's always a specialist at hand at each and every stage of your project.

For example, did you know that we have a dedicated Project Management Office? Our Project Managers are focused on delivering first-class results and abide by PRINCE2 and Microsoft Sure Step methodologies to make sure your budget and timescale aspirations are met.

We also have a dedicated Dynamics GP Support Team of over 20 Dynamics GP specialists. Our team of experts have worked on projects of all types and sizes and are well equipped with the knowledge and expertise to handle any support query.

But that's not all.

We also have teams of Consultants, Developers, Pre-Sales, Sales, and Account Managers, all of which are dedicated to Microsoft Dynamics GP, and to you and your project.

And that's what really sets us apart.





What else
makes us
different?

We're with you all the way.

From the very first meeting, where we get to know your organisation's objectives, to the ongoing support that helps you achieve them, we'll be with you, like an extension of your own team.

We are the biggest Dynamics GP provider in Europe, and that means we have a strong partnership with Microsoft, and the benefits of that relationship are passed straight on to you.

We have worked with many customers from many industries over the years. That means we understand your unique business challenges, and we'll work with you to overcome them.

It's a partnership. And it all starts with a chat.

m-hance
with you all the way

Gold
Microsoft
Partner



Contact us

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Find us in
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